Quilter utilises Cyware to operationalise threat intelligence & collective defence

Quilter is a leading provider of advice, investments and wealth management in the UK and internationally, managing over £100 billion of investments on behalf of over 500,000 customers.

Quilter

Building a more mature cyber threat intelligence function

After beginning his career in Cyber Threat intelligence working for the government, Ian Parsons shifted to the private sector, joining a managed security service provider to develop more skills and gain a different perspective on the evolving threat landscape.

After a year and a half there, he joined Quilter as a cyber threat hunt specialist in October 2022, inheriting all the tools that his predecessor had rolled out. Shortly thereafter, Ian was tasked with reviewing Quilter's threat intelligence provider.
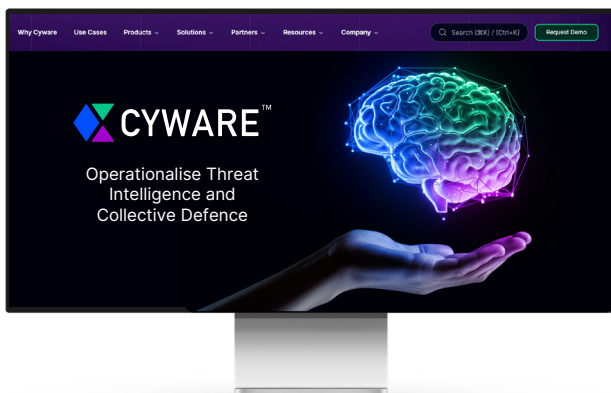
CYWARE™

Operationalise Threat Intelligence and Collective Defence

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Choosing Cyware after peer-to-peer recommendations

Initially, Ian began by researching tools he had used previously and explored how trusted analyst recommendations ranked other threat intelligence solutions.

"Forrester recommended Cyware as a top up-and-coming platform," Ian says. "After that, I started speaking to peers across the industry, and Cyware was repeatedly recommended."

Deciding that he'd like to explore Cyware further, Ian reached out to the team and initiated a free trial.

"I was looking for a threat intelligence platform that aligns with the threat intelligence lifecycle," Ian explains. "Cyware was quick to understand our priorities and demonstrated how the system could support them. In the past, we have had issues with deduplication; Cyware's solution does this automatically on ingest, saving around eight hours of manual labour each week."

Following this trial, Cyware's Threat Intelligence Platform was identified as the right solution for Quilter's needs.

Consolidating important threat intelligence data in one place through automation

Deploying Cyware was a simple and straightforward process; Quilter's team integrated the platform with its existing Security Information Event Management (SIEM) system. During this process, the ability to ingest threat intelligence from Cyware into an existing SIEM system, and vice versa, was identified as a key strength.

> "The Cyware platform is easy to navigate, and a simple search of 'finance' is enough to determine whether there are any cyberattacks we need to be aware of," he says. "With previous providers, I would have had to create a very specific query and manually search for specific keywords in titles and bodies of text. With Cyware, this data is held in one place."

Covering more ground

Thanks to Cyware supplying relevant data feeds into one central location, Quilter's threat intelligence operation is now able to cover more ground each day.

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Currently, Ian is working on having highly curated financial data flow into the platform.

"Trusted data in our sector is highly relevant financial cyber info for me," Ian says. "Rather than having to go from my TIP into another platform to retrieve the information and then bring it back in, I simply set up the API key in Cyware, click 'Enrich' and it does it all for me."

Cyware's mobile app, which enables users to keep up to date on the threat landscape while on the go, was also highlighted as something that made it stand out from the crowd.

Strengthening defenses and maintaining compliance

Cyware Threat Intel Exchange platform has strengthened Quilter's Threat Intelligence capability in a manner that is easily auditable.

"Cyware is built by a team that truly understands threat intelligence from a technical standpoint," Ian concludes.

About Cyware

Cyware is leading the industry in Operationalised Threat Intelligence and Collective Defense, helping security teams transform threat intelligence from fragmented data points to actionable, real-time decisions. We unify threat intelligence management, intel sharing and collaboration, as well as hyper-orchestration and automation—eliminating silos and enabling organisations to outmanoeuvre adversaries faster and more effectively.

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